

The Iceberg Conception of the “Nature of Culture”

Primarily in Awareness	<i>Fine arts Literature</i> <i>Drama classical Popular Music</i> <i>Folk Dancing Games Food Clothing</i>	Primarily in Awareness
Primarily out of Awareness	<i>Notions of Modesty</i> <i>Conception of Beauty</i> <i>Ideals Governing Child raising</i> <i>Rules of Descent</i> <i>Cosmology Relationship to Animals</i> <i>Patterns of superior/Subordinate Relations</i> <i>Definition of sin</i> <i>Courtship Practices</i> <i>Conception of Justice</i> <i>Incentives to Work</i> <i>Notions of Leadership Tempo of Work</i> <i>Patterns of Group Decision Making</i> <i>Conception of Cleanliness Conception of Status Mobility</i> <i>Eye Behavior</i> <i>Approaches to Problem Solving Attitudes toward the Dependent</i> <i>Theory of Disease</i> <i>Roles in Relation to Status by age , sex, class, occupation, kinship, and so forth</i> <i>Definition of Insanity</i> <i>Nature of Friendship</i> <i>Ordering of Time</i> <i>Conception of past & Future</i> <i>Patterns of Visual Perception</i> <i>Preference For Competition or Cooperation</i> <i>Body Language</i> <i>Social Interaction Rate</i> <i>Notions of Adolescence</i> <i>Notions of logic and validity</i> <i>Patterns of Handling emotions</i> <i>Facial expressions</i> <i>Arrangement of physical space</i> AND MUCH, MUCH MORE....	Primarily out of Awareness

Just as nine-tenths of an iceberg is out of sight (below the “surface” line), So is nine-tenths of Culture out of conscious awareness. The “out of awareness” part of culture is most often the area between which conflicts and misunderstandings arise.