Articulation Agreement
Between

Business and Financial Services A.S. and Marketing B.A.
Sending institution Fond du Lac Tribal and Community College
Receiving institution The College of St. Scholastica

Statement of Purpose

This agreement has been entered into by Fond du Lac Tribal and Community College and The College of St. Scholastica. The purpose of this agreement is to facilitate credit transfer and provide a smooth transition from one related degree program to another. It is further recognized that the attached appendix or appendices shall describe the program of study at Fond du Lac Tribal and Community College required for admission eligibility to The College of St. Scholastica in the Marketing Program. This agreement identifies all required and equivalent courses at each institution.

Terms and Conditions of Credit Transfer:

The evaluation and transfer of earned college credits shall be in full compliance with MnSCU policies and all other state and Federal education policies pertaining to undergraduate credit transfer. Current students and graduates who have earned degrees, certificates, or diplomas from Fond du Lac Tribal and Community College, shall be eligible for credit evaluation under the terms of this agreement. Program-specific requirements and/or required courses are listed and defined in Appendix A of this agreement.

Transfer students will be held to the same standards and criteria for admission to a major degree sequence, as are The College of St. Scholastica students.

Requirements that must be completed before attending The College of St. Scholastica:

- **Associate of Science degree** in Business and Financial Services.
- * The **Minnesota Transfer Curriculum or Associate in Arts** with a religious studies course or equivalent. Students meeting this requirement will have satisfied The College of St. Scholastica’s lower division general education credit requirements.

* Optional requirement that can be completed before attending The College of St. Scholastica (recommended because students with the Minnesota Transfer Curriculum or Associate in Arts with a religious studies course or equivalent will have satisfied The College of St. Scholastica’s lower division general education credit requirements)

Applicants accepted must fulfill the graduation requirements of the granting institution as identified in Appendix A.
Articulation Implementation and Agreement Review

The Chief Academic Officer or designee of each collaborating institution shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a periodic review of this agreement.

Fond du Lac Tribal and Community College is responsible for updating The College of St. Scholastica of any curriculum changes to ensure the continuation of this agreement.

This agreement becomes effective on ______________ and remains in effect unless terminated or amended by either party with prior written notice.

<table>
<thead>
<tr>
<th>Sending Institution</th>
<th>Date</th>
<th>Receiving Institution</th>
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<tr>
<td>Fond du Lac Tribal and Community College</td>
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<td>The College of St. Scholastica</td>
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<tr>
<td>President</td>
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<td>Fond du Lac Tribal and Community College</td>
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<tr>
<td>Vice President of Academic Affairs</td>
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<td>Vice President for Academic Affairs/Dean of Faculty</td>
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APPENDIX A

Memorandum of Cooperation between Fond du Lac Tribal Community College (FDLTCC) and The College of St. Scholastica (CSS).

Transfer Articulation Agreement for Associate of Science (AS) degree in Business and Financial Services. This agreement includes specific requirements for admission into a program, outlines requirements, and indicates which courses can be used to meet program prerequisites as well as general education, major and program, and graduation requirements.

Marketing Major Admission Requirements at CSS:

1. Maintenance of a 2.4 cumulative GPA in Management core and major field courses.
2. Application to Marketing major.

College Baccalaureate Graduation Requirements

1. A minimum of 128 semester credit hours (or its equivalent) must be earned.
2. The general education core or its equivalent must be completed.
3. The requirements of the major program selected must be completed.
4. The last 32 semester credit hours of the degree plan must be fulfilled through CSS credits.
5. 42 of the total 128 semester credits needed for graduation must be at the upper division (junior and/or senior level courses).
6. A 2.0 minimum GPA is required for graduation.
1. A.S. in Business and Financial Services
   Accepting up to 62 credits of the A.S. degree according to St. Scholastica’s policy on transfer credit.

2. Minnesota Transfer Curriculum credits needed
   Credits as taken

3. Only courses with a grade of C or better will be accepted for credit.

4. **Major Course Equivalencies**
<table>
<thead>
<tr>
<th>Sending Institution Courses/Credits</th>
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<tbody>
<tr>
<td>ECON 2010</td>
<td>ECN 2230</td>
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<tr>
<td>ECON 2020</td>
<td>ECN 2280</td>
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<tr>
<td>ACC 2001 &amp; 2002</td>
<td>ACC 2210</td>
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<td>ACC 2005</td>
<td>ACC 2220</td>
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<tr>
<td>BUS 2020</td>
<td>MGT 2120</td>
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<tr>
<td>MKTG 1010</td>
<td>MGT 2320</td>
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<tr>
<td>BUS 1030 &amp; 1041</td>
<td>CIS 2105</td>
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**General Education Course Equivalencies**
AMIN 1050 or
ANTH 1001 or
PHIL 2040   Religious Studies

5. **Complete the following at The College of St. Scholastica**
   (Students who have taken an equivalent course from major course equivalencies will be waived from required course.)
   
   MGT 3130 Quantitative Methods  4 cr.
   MGT 3240 Human Resource Mgt.  4 cr.
   MGT 3320 Marketing on the Internet  4 cr.
   MGT 3340 Market Promotions; Communicating with Customers  4 cr.
   MGT 3350 Designing Successful Products  4 cr.
   MGT 4360 Marketing Strategy  4 cr.
   MGT 3360 or 3370 or CTA 4450  4 cr.
   CTA 3323 or 4402 or MGT Electives (upper division)  8 cr.
   PHIL 3354 Management Ethics (Upper Division Writing Elective)  4 cr.
   Religious Studies Elective  4 cr.
   Upper Division Electives as needed