Articulation Agreement  
Between  
**Accounting A.A.S. and Accounting B.A.**  
Sending institution *Wisconsin Indianhead Technical College*  
Receiving institution *The College of St. Scholastica*

**Statement of Purpose**

This agreement has been entered into by Wisconsin Indianhead Technical College and The College of St. Scholastica. The purpose of this agreement is to facilitate credit transfer and provide a smooth transition from one related degree program to another. It is further recognized that the attached appendix or appendices shall describe the program of study at Wisconsin Indianhead Technical College required for admission eligibility to The College of St. Scholastica in the Accounting Program. This agreement identifies all required and equivalent courses at each institution.

**Terms and Conditions of Credit Transfer:**

The evaluation and transfer of earned college credits shall be in full compliance with all other State and Federal education policies pertaining to undergraduate credit transfer. Current students and graduates who have earned degrees, certificates, or diplomas from Wisconsin Indianhead Technical College shall be eligible for credit evaluation under the terms of this Agreement. Program-specific requirements and/or required courses are listed and defined in Appendix A of this agreement.

Transfer students will be held to the same standards and criteria for admission to a major degree sequence as are The College of St. Scholastica students.

Requirements that must be completed before attending The College of St. Scholastica to implement this agreement:

- **Associate in Applied Science degree** in Accounting.

Applicants accepted must fulfill the graduation requirements of the granting institution as identified in Appendix A.
**Articulation Implementation and Agreement Review**

The Chief Academic Officer or designee of each collaborating institution shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a periodic review of this agreement.

Wisconsin Indianhead Technical College is responsible for updating The College of St. Scholastica of any curriculum changes to ensure the continuation of this agreement. The faculty and appropriate administrators from each institution will meet at least once every two years or as necessary to assess all aspects of this agreement. The outcome will be the continuation of, or changes to: the Articulation Agreement, curriculum, and/or degree plans as necessary.

This agreement becomes effective on ______________ and remains in effect for 2 years and then re-evaluated or until terminated or amended by either party with prior written notice.

<table>
<thead>
<tr>
<th>Sending Institution</th>
<th>Receiving Institution</th>
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<tbody>
<tr>
<td>Wisconsin Indianhead Technical College President</td>
<td>Date</td>
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<tr>
<td>Wisconsin Indianhead Technical College Vice President of Academic Affairs</td>
<td>Date</td>
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</tbody>
</table>
APPENDIX A

Memorandum of Cooperation between Wisconsin Indianhead Technical College and The College of St. Scholastica (CSS).

Transfer Articulation Agreement for Associate of Applied Science (AAS) degree in Accounting. This agreement includes specific requirements for admission into a program, outlines requirements, and indicates which courses can be used to meet program prerequisites as well as general education, major and program, and graduation requirements.

Accounting Major Admission Requirements at CSS under the 2005-2006 catalog:

1. Minimum of a 2.4 GPA (on a 4.0 scale) in ACC 2210, 2220; ECN 2230, 2280; MGT 2120, 2320, or their equivalents.
2. Maintenance of a 2.4 cumulative GPA in Management core and major field courses is required for graduation from the program.
3. Completion of an application to the Accounting major.

College Graduation Requirements

1. A minimum of 128 semester credit hours (or its equivalent) must be earned.
2. The general education core or its equivalent must be completed.
3. The requirements of the major program selected must be completed.
4. The last 32 semester credit hours of the degree plan must be fulfilled through CSS credits.
5. 42 of the total 128 semester credits needed for graduation must be at the upper division (junior and/or senior level courses).
6. A 2.0 minimum GPA is required for graduation.
**Program Articulation Plan**

1. **A.A.S. in Accounting**
   - Accepting credits according to St. Scholastica Policy

2. **General Education credits needed**
   - Cultural Diversity-category 1: 4 cr.
   - Composition: 4 cr.
   - World Language elective- cat. 3: 2-8 cr.
   - Literature- category 4: 4 cr.
   - Analytical Reasoning-category 5: 4 cr.
   - Natural Science- category 6: 4 cr.
   - History- category 7: 4 cr.
   - Fine Arts elective - cat. 8: 4 cr.
   - Philosophy elective- cat. 9: 4 cr.
   - Religious Studies-category 10: 4 cr.

3. Only courses with a grade of C or better will be accepted for credit.

4. **Major Course Equivalencies**

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<tr>
<th>Sending Institution</th>
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<tbody>
<tr>
<td>Courses/Credits</td>
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</tr>
<tr>
<td>10-101-121 Cost and Managerial Accounting</td>
<td>ACC 2220 Principles of Managerial Accounting</td>
</tr>
<tr>
<td>10-105-125 Business Law</td>
<td>MGT 4160 Legal Aspects of Management</td>
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**Option to complete at WITC for elective credit or towards a minor in Business Management:**

<table>
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<tr>
<th>Courses/Credits</th>
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<tbody>
<tr>
<td>10-104-102 Marketing Principles</td>
<td>MKT 2320 Introduction to Marketing</td>
</tr>
<tr>
<td>10-102-150 Advanced Investments</td>
<td>MGT 3440 Investments</td>
</tr>
<tr>
<td>10-104-104 Selling Principles</td>
<td>MKT 3360 Personal Selling</td>
</tr>
<tr>
<td>10-145-101 Entrepreneurship</td>
<td>MGT 4140 Entrepreneurship</td>
</tr>
<tr>
<td>10-196-189 Team Building and Problem Solving</td>
<td>MGT 4261 Team Development</td>
</tr>
<tr>
<td>10-196-190 Leadership Development</td>
<td>MGT 3555 Leadership</td>
</tr>
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5. **General Education Course Equivalencies**

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<tr>
<th>Courses/Credits</th>
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<tbody>
<tr>
<td>10-801-196 Oral/Interpersonal Communication</td>
<td>CTA 1101 Interpersonal Communication</td>
</tr>
<tr>
<td>10-801-198 Speech</td>
<td>CTA 1100 Public Speaking</td>
</tr>
<tr>
<td>10-809-198 Introduction to Psychology OR 10-809-196 Introduction to Sociology</td>
<td>PSY 1105 General Psychology</td>
</tr>
<tr>
<td>10-809-196 Introduction to Sociology</td>
<td>SOC 1125 Basic Concepts and Principles of Sociology</td>
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6. **Complete the following at The College of St. Scholastica**

a. General education requirements as needed

b. ECN 2230 Principles of Microeconomics 4 cr.
   ECN 2280 Principles of Macroeconomics 4 cr.
   ACC 3310 Intermediate Accounting I 4 cr.
   ACC 3320 Intermediate Accounting II 4 cr.
   ACC 3300 Cost Accounting 4 cr.
   ACC 3400 Accounting Information Systems 4 cr.
   ACC 4420 Income Tax Accounting 4 cr.
   ACC 4430 Auditing 4 cr.
   ACC 4450 Advanced Accounting 4 cr.
   CIS 2105 Computer Information Systems 4 cr.
   MGT 2120 Principles of Management 4 cr.
   MGT 3130 Quantitative Methods 4 cr.
   MGT 3150 Management Comm.:Written 4 cr.
   MGT 3420 Financial Management 4 cr.
   MGT 4160 Legal Aspects of Management 4 cr.
   MTH 1111 Elementary Functions I 4 cr.
   PSY 3331 Statistics 4 cr.
   Electives as needed

c. Upper Division Writing Elective 4 cr.
   ENGL 3364 & MGT 3150 both satisfy this requirement (unless ENGL 3364 is used for Gen Ed).

*Concentration electives may be transferred in, but 42 cr. in upper division courses must be completed.*