Articulation Agreement
Between
Business Management A.A.S. and Management B.A.
Sending institution Wisconsin Indianhead Technical College
Receiving institution The College of St. Scholastica

Statement of Purpose

This agreement has been entered into by Wisconsin Indianhead Technical College and The College of St. Scholastica. The purpose of this agreement is to facilitate credit transfer and provide a smooth transition from one related degree program to another. It is further recognized that the attached appendix or appendices shall describe the program of study at Wisconsin Indianhead Technical College required for admission eligibility to The College of St. Scholastica in the Management Program. This agreement identifies all required and equivalent courses at each institution.

Terms and Conditions of Credit Transfer:

The evaluation and transfer of earned college credits shall be in full compliance with State and Federal education policies pertaining to undergraduate credit transfer. Current students and graduates who have earned degrees, certificates, or diplomas from Wisconsin Indianhead Technical College shall be eligible for credit evaluation under the terms of this agreement. Program-specific requirements and/or required courses are listed and defined in Appendix A of this agreement.

Transfer students will be held to the same standards and criteria for admission to a major degree sequence as are The College of St. Scholastica students.

Requirements that must be completed before attending The College of St. Scholastica:

- **Associate of Applied Science degree** in Business Management.

  Applicants accepted must fulfill the graduation requirements of the granting institution as identified in Appendix A.
Articulation Implementation and Agreement Review

The Chief Academic Officer or designee of each collaborating institution shall be responsible for implementing this agreement, for identifying and incorporating any changes into subsequent agreements, and for conducting a periodic review of this agreement.

Wisconsin Indianhead Technical College is responsible for updating The College of St. Scholastica of any curriculum changes to ensure the continuation of this agreement. The faculty and appropriate administrators from each institution will meet at least every two years or as necessary to assess all aspects of this agreement. The outcome will be the continuation of, or changes to: the Articulation Agreement, curriculum, and /or degree plans as necessary.

This agreement becomes effective on ____________ and remains in effect for 2 years and then re-evaluated or until terminated or amended by either party with prior written notice.

Sending Institution

____________________  _________ Date
Wisconsin Indianhead
Technical College
President

____________________  _________ Date
Wisconsin Indianhead
Technical College
Vice President of Academic
Affairs

Receiving Institution

____________________  _________ Date
The College of
St. Scholastica
President

____________________  _________ Date
The College of
St. Scholastica
Vice President for Academic
Affairs
APPENDIX A

Memorandum of Cooperation between Wisconsin Indianhead Technical College (WITC) and The College of St. Scholastica (CSS)

Transfer Articulation Agreement for Associate of Applied Science (AAS) degree in Business Management. This agreement includes specific requirements for admission into a program, outlines requirements, and indicates which courses can be used to meet program prerequisites as well as general education, major and program, and graduation requirements.

Management Major Admission Requirements at CSS:

1. Maintenance of a 2.4 cumulative GPA in Management core and major field courses.
2. Minimum of a ‘C’ grade in all required courses.
3. Application to Management major.

College Graduation Requirements

1. A minimum of 128 semester credit hours (or its equivalent) must be earned.
2. The general education core or its equivalent must be completed.
3. The requirements of the major program selected must be completed.
4. The last 32 semester credit hours of the degree plan must be fulfilled through CSS credits.
5. 42 of the total 128 semester credits needed for graduation must be at the upper division (junior and/or senior level courses).
6. A 2.0 minimum GPA is required for graduation.
**Program Articulation Plan**

1. A.A.S. in Business Management

2. General Education credits needed
   - Cultural Diversity-category 1 4 cr.
   - Composition 4 cr.
   - World Language elective- cat. 3 2-8 cr.
   - Literature- category 4 4 cr.
   - Analytical Reasoning-category 5 4 cr.
   - Natural Science- category 6 4 cr.
   - History- category 7 4 cr.
   - Fine Arts elective - cat. 8 4 cr.
   - Philosophy elective - cat. 9 4 cr.
   - Religious Studies-category 10 4 cr.

3. Only courses with a grade of C or better will be accepted for credit.

4. **Pre-Professional Requirements:**

   **Sending Institution**
<table>
<thead>
<tr>
<th>Courses/Credits</th>
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<tbody>
<tr>
<td>10-101-101 Financial Accounting 1</td>
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<tr>
<td>10-101-105 Intermediate Accounting 1</td>
</tr>
<tr>
<td>10-801-196 Oral/Interpersonal Communication</td>
</tr>
<tr>
<td>10-801-198 Speech</td>
</tr>
<tr>
<td>10-104-102 Marketing Principles</td>
</tr>
<tr>
<td>10-196-193 Human Resource Management</td>
</tr>
<tr>
<td>10-809-196 Introduction to Sociology</td>
</tr>
<tr>
<td>10-809-198 Introduction to Psychology</td>
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</tbody>
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   **Receiving Institution**
<table>
<thead>
<tr>
<th>Courses/Credits</th>
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<tbody>
<tr>
<td>ACC 2210 Principles of Financial Accounting</td>
</tr>
<tr>
<td>ACC 2220 Principles of Managerial Accounting</td>
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<tr>
<td>CTA 1101 Interpersonal Communication</td>
</tr>
<tr>
<td>CTA 1100 Public Speaking</td>
</tr>
<tr>
<td>MKT 2320 Introduction to Marketing</td>
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<tr>
<td>MGT 3240 Human Resource Management</td>
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<tr>
<td>SOC 1125 Basic Concepts and Principles of Sociology</td>
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<tr>
<td>PSY 1105 General Psychology</td>
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</tbody>
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**Option to complete at WITC for elective or requirement credit:**

<table>
<thead>
<tr>
<th>Sending Institution Courses/Credits</th>
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<tbody>
<tr>
<td>10-102-150 Advanced Investments</td>
<td>MGT 3440 Investments</td>
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<tr>
<td>10-104-104 Selling Principles</td>
<td>MGT 3360 Personal Selling</td>
</tr>
<tr>
<td>10-105-125 Business Law</td>
<td>MGT 4160 Legal Aspects of Management</td>
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<tr>
<td>10-145-101 Entrepreneurship</td>
<td>MGT 4140 Entrepreneurship</td>
</tr>
<tr>
<td>10-196-189 Team Building and Problem Solving</td>
<td>MGT 4261 Team Development</td>
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<tr>
<td>10-196-190 Leadership Development</td>
<td>MGT 3555 Leadership</td>
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5. **Complete the following at the College of St. Scholastica:***

   a. General education requirements as needed

   b.    
   - **CIS 2105** Information Systems Application \quad 4cr.
   - ECN 2230 Principles of Microeconomics \quad 4cr.
   - ECN 2280 Principles of Macroeconomics \quad 4cr.
   - **ENG 1110 First Year Composition** 4cr.
   - **MGT 2120** Principles of Management \quad 4cr.
   - **MGT 3130 Quantitative Methods** \quad 4cr.
   - **MGT 3150** Management Communication: Written \quad 4cr.
   - **MGT 3240** Human Resource Management \quad 4cr.
   - **MGT 3420** Financial Management \quad 4cr.
   - **MGT 4170 Policies and Strategies** \quad 4cr.
   - *MGT Elective (upper division)* \quad 16cr.
   - **PHIL 3354 Management Ethics** \quad 4cr.

   c. Upper Division Writing Elective \quad 4 cr.
      - **PHIL 3354 & MGT 3150** both satisfy this requirement (unless PHIL 3354 is used for Gen Ed).

*Concentration electives may be transferred in, but 42 cr. in upper division courses must be completed.